PUERTO RICO FERRY PROJECT

1 How is the Puerto Rico Ferry project structured?

The Puerto Rico Ferry project is a 23-year Public-Private Partnership (3P) between the Maritime Transportation Authority (ATM) and Hornblower Maritime Services (HMS) Ferries - Puerto Rico, and administered by the 3P Authority with two distinct phases.

PHASE I: TRANSITION UP TO 3 YEARS | 2021-2023



- At the start, ATM continues to operate and maintain the Metro and Island ferry service.
- · Comprehensive assessment of the Puerto Rico ferry system and handover of operations from ATM to HMS Ferries Puerto Rico.
- · HMS gradually assumes route by route operational control see additional details below

PHASE II: HMS FERRIES OPERATES & MAINTAINS SYSTEM 20 YEARS | ANTICIPATED START JAN. 2023



HMS Ferries has assumed full operational ownership of Puerto Rico Ferry, providing service and maintenance standards established to ensure reliable transportation to the residents of Puerto Rico.

What happens in Phase I?

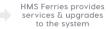
Phase I is a 3-year transition process leading to the handover of operations from ATM to HMS Ferries Puerto Rico.

OPERATIONS										
	JOINT ATM/HMS ASSET ASSESSMENT		ATM & HMS APPROVE ASSET REHABILITATION PLAN(S)		ASSET REHABILITATION PLAN IS IMPLEMENTED		HMS ASSUMES ROUTE-BY-ROUTE OPERATIONS AND MAINTENANCE			
:	Initiated	Completed	Initiated	Completed	Initiated	Completed	Initiated	Completed		
Vessels Metro Service	~		~		~		~			
Vessels Island Service	~		~		~		~			
Facilities	~	~	~	~	~		~	~		

RIDER EXPERIENCE									
	WEBSITE	MOBILE APP	TICKETING	SIGNAGE					
Initiated	~	~	~	~					
Completed	~	~	✓	~					

3 How is the Puerto Rico Ferry project funded?

ATM funds an operating account based on the budget







ATM gets a credit for









4 Can HMS change the schedule and fares?





The agreement requires ATM approval of any changes to the schedule or fares.

5 What are the benefits of a Public-Private Partnership between the ATM and a seasoned ferry operator?



On-Time Performance & Reliability



Improved Operational Safety & Quality of Service



Increased Resources Service Improvements



Improved Rider Experience



Reduction in the Public Sector Subsidy of ATM's Operations



Introduction of HMS Ferries' Global Operational Experience & Expertise

HORNBLOWER MARITIME SERVICES (HMS) AT A GLANCE



IS







We are present in 22 locations in the US, Canada and the UK



We operate a fleet of 200+ vessels



17 million tickets sold per year

Operator of



